

RETAILERS TAKE GREATEST PROFIT ON SALES OF MILK

Producers' Committee Finds
That Incidental Handlers
Have Wide Range on Sales.

GET 80 CENTS A GALLON

Radical Changes in Methods of
Sale Are to Be Recommended
to Producers.

For three-fourths of the milk consumed in Washington the consumer pays grocers, hotel keepers and lunchroom proprietors at a rate which varies from 40 to 80 cents a gallon.

Though distributors receive from 20 to 25 cents a gallon for this milk, paying the producer 15 and 16 cents in the summer and 21 and 22 cents in the winter, the distributor and the producer confess their inability under present conditions to remedy the situation.

For the one-fourth of the milk consumed here at the lowest price to the consumer—an average of 35 cents per gallon—the distributors—that is, the milk dealers—receive the highest price.

These are some of the things the committee of seven of the Maryland and Virginia Milk Producers' Association discovered as a result of a conference with fifteen leading distributors of milk in Washington yesterday.

To Make Report.

The result of the conference was that a report will be made to the mass meeting of 1,600 producers at the Raleigh hotel Saturday recommending radical changes in the milk supply system which are expected to so readjust the present system of service to consumers that dealers and producers will get a better price and the enormous profits now being made by retailers—the grocers, hotel keepers and lunchroom proprietors—be reduced.

That the consumer pays the maximum price always and the retailer the minimum, and that the profits in the milk business are going to the people who are not in the milk business at all—but who make an incident to their regular business, were the principal facts brought out at yesterday's meeting.

Distributors convinced the producers that they, too, are operating at a loss. Representation was made that from one-half to three-fourths of the milk consumed in the District is purchased through a third party and not from the regular distributors of milk. But one-fourth of the milk, the distributors estimate, is distributed by them directly to householders.

Price Forced Down.

The remainder is purchased at wholesale prices by restaurant keepers, hotels, neighborhood grocery stores, hospitals, etc. Through a system of price cutting that has been going on during the past few months, distributors state the price of milk has been forced down to 20 and 21 cents a gallon. They stated they cannot pay the producer 15 and 16 cents in the summer and 21 and 22 cents in the winter for his milk and make a profit by selling it at the present wholesale prices, even if the price direct to the consumer of 26 cents a gallon, which consumers are now paying.

One distributor told the committee that he handles from 1,500 to 1,800 gallons of milk a month, and that his loss is one year on breakage and loss of bottles alone cost him \$21,000. He stated that he figured the bottle as representing 1 cent in the cost of each gallon of milk to him. The other items of cost such as labor, repairs, horses, feed, oil, gasoline, and other supplies have increased an average of 50 per cent in the last year.

Distributors gave the producers' committee some illuminating figures of the manner in which their business has ceased to pay profits. They astonished producers by telling them that vast quantities of milk are sold to consumers in the District at the rate of 80 cents a gallon—milk for which the man selling it paid as low as 20 cents a gallon.

Pay Minimum Rate.

They stated that hotel, restaurant, and lunchroom proprietors pay the minimum price per gallon for milk, 20 or 21 cents per gallon, and sell it for 5 cents a mug or glass. A mug or glass holds half a pint of milk. The distributors state that some of the milk bought by hotel and restaurant people goes into cooking, but the vast majority of that sold to consumer is sold as milk in glasses or mugs at the prices stated.

Members of the producers' committee and the distributors agreed that with a uniform wholesale price of 23 cents a gallon it was thought they could secure a 2-cent rise in price for the producers.

How the present situation can be so changed as to transfer some of the profit from the three-fourths of the quantity of milk sold at the highest price retail, to the producers and distributors' end of the business is the matter that is to be discussed in the report of the committee of seven to be made to the distributors Saturday. The producers will not discuss reports they will make, but they promise some radical recommendations.

SHE ASKS ALIMONY; HE SEEKS DIVORCE

Hillyard Files Cross Bill to Wife's Appeal.

Realizing the petition of his wife for temporary alimony, Arthur V. Hillyard, employed in the Bureau of Engraving and Printing, today filed an answer and cross-bill in the District Supreme Court to Eula Hillyard's appeal for divorce.

Through Attorney Leo A. Rover and Martin J. McNamara Hillyard denies that he should be held responsible for maintenance of Mrs. Hillyard. In the cross bill he asks an absolute divorce.

Justices McCoy continued the hearing on the appeal until next Monday. The wife's right to the custody of their daughter will be decided October 6. Attorney C. W. Fowler appeared for Mrs. Hillyard, whose petition for divorce alleged cruelty and non-support.

West End Citizens to Meet Monday Evening

The West End Citizens' Association will meet next Monday at 8 p. m. at the Hotel Powhatan. The meeting will be to consider what improvements shall be asked of the District Commissioners. Several applications for membership will be acted on.

Acted But One Part; Did It Many Times



BEN WELCH.

PLAYS 42 TIMES IN WEEK, RECORD

Ben Welch Qualifies as Champion Vaudeville Sprinter by This Showing.

Forty-two performances in one week by one person constitutes the record for appearances in a theater. Ben Welch learned on his arrival in this city, and the comedian whose show is playing its regular annual engagement at the Gayety Theater this week celebrated with a joyous performance yesterday afternoon.

People in the audience at the Gayety yesterday might have noted that the amusing Hebrew character delineator was in particularly good spirits and kept the people on the stage in an uproar with his impromptu remarks. This was the case. Welch had just been proclaimed the champion catch-as-catch-can vaudeville headliner. His headlining, by the way, was done in the best vaudeville houses in the country.

Ben Welch has furnished the standard of his line of comedy for about twenty-six years. He started on the stage in New York, his native city, in a Hebrew character sketch, and has made such an artistic success of the character that he is now rated as one of the really big men furnishing that kind of comedy.

While he puts in every season on the burlesque circuit with his own show, he is in demand among the vaudeville managers and every summer plays a vaudeville engagement of from sixteen to twenty weeks—depending on whether his burlesque seasons runs thirty or thirty-five weeks. He has filled summer engagements for three seasons at the Keith Theater here, and he plays in the Keith houses, and the other first-class vaudeville houses throughout the country.

He made his record achievement in New York City last summer when, through some mix-up in the

GLASS OF WATER

BEFORE YOU EAT
ANY BREAKFAST

Wash poison from system each morning and feel fresh as a daisy.

Every day you clean the house you live in to get rid of the dust and dirt which come through the previous day. Your body, the house your soul lives in, also becomes filled up each twenty-four hours with all manner of filth and poison. If only every man and woman could realize the wonders of drinking phosphated hot water, what a gratifying change would take place.

Instead of the thousands of sickly, anemic-looking men, women and girls with pasty muddy complexions; instead of the thousands of "nerve wrecks," "run-downs," "brain fags" and "peevishness" we should see a virile, optimistic throng of rosy-cheeked people everywhere.

Everyone, whether sick or well, should drink each morning before breakfast a glass of real hot water with a teaspoonful of limestone phosphate in it to wash from the stomach, liver, kidneys and ten yards of bowels the previous day's indigestible waste, sour fermentations and poisons, thus cleansing, sweetening and freshening the entire alimentary canal before putting more food into the system.

Those subject to sick headache, biliousness, nasty breath, rheumatism, colds and particularly those who have a pallid, sallow complexion and who are constipated very often, are urged to obtain a quarter pound of limestone phosphate at the drug store which will cost but a trifle but is sufficient to demonstrate the quick and remarkable change in both health and appearance awaiting those who practice internal sanitation.

We must remember that inside cleanliness is more important than outside, because the skin does not absorb impurities to contaminate the blood, while the pores in the thirty feet of bowels do.—Adv.

NEW FALL BOOTS More Beautiful Than Ever

At the Remarkably Moderate Price of \$3.85

HIRSH'S SHOE STORES,
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Washington's Fastest-Growing Shoe House.

booking, he was scheduled to play three houses, in the same week. The first, in New York, was an accident. The Palace, the Alhambra, and the Colonial theaters all had him on their bills. When the time came for Welch to take up his contracts with these concerns the managers were astonished at the mistake. Welch settled their difficulties by offering to play all three houses. The managers thought it was a joke. But the comedian proved it was not. He succeeded in playing all three houses, both matinee and evening for seven days. He repeated the performance in Chicago later.

Worn Out by Idleness, Kills Wife and Self

NEW YORK, Sept. 20.—The boredom of prolonged idleness after an active business life, had such a pernicious effect on Herman Glade's nerves that he killed his wife and himself with a revolver yesterday.

When he was a member of the sporting goods firm of Shebler & Glade, 118 Park row, he was a cheerful, energetic man. But the partnership was dissolved last May, and since then Glade's disposition underwent a progressive change.

He found no other business that attracted him, and most of his time was spent at home, 1800 Hancock street, Brooklyn. Yesterday he fired three shots at his wife and then sent a bullet into his head.

THIS WOMAN WAS TOLD AN OPERATION WAS ONLY HOPE

"But I Refused to Submit," Says Mrs. Shipley—Gains 12 Pounds on Drecto.

"I refused to submit to an operation, which I was told was the only way out of my troubles, and took Drecto, and I have not only gained 12 pounds on two bottles of the medicine, but my friends are all talking of my wonderful improvement," said Mrs. Shipley, of 4211 Avenue B, Baltimore.

"Since a long time back I have suffered with my stomach, kidneys, constipation and other troubles, and my condition was growing worse all the time. I had headaches constantly, and at times they were so severe I thought I'd die with them. A pain in my right side around my kidneys was so terrible I could hardly bear it, and my back ached continuously. My appetite failed me entirely, and what little I did eat seemed to poison me and assist my other troubles in daily dragging me down. I was extremely nervous I couldn't sleep. I lost weight and was so weak and run down, had no breath scarcely, and it just looked like I could not live. Finally I was told everything had been done and an operation was the only thing left for me, and the mental worry and bodily affliction made my condition terrible.

"I read an endorsement given for Drecto by a friend of mine, and that gave me a new hope. I decided to try that medicine before allowing an operation, and to say I'm delighted doesn't half express it. I felt better from the start and my improvement has been rapid and really wonderful. I never have a headache, and those terrible pains in my side and back left me before I had finished my first bottle of Drecto, and the dream of an operation left with them. My kidneys don't trouble me now; my appetite is good; I am a better action; eat anything I want, and I sleep like a child at night. That weakness has disappeared and have plenty of breath and energy in every way, and think Drecto the greatest medicine in the world, and a bottle should be in every home.

Drecto is sold in all O'Donnell Drug Stores. Also Bury's in Anacostia, and Allen's in Alexandria.—Adv.



September

Piano Sale Save \$100

On New Upright Pianos

—by purchasing direct of the manufacturer. Leading makes. Every instrument sold with our strong factory guarantee.

Used Upright Pianos

Best makes at lowest prices quoted in Washington.

Weber Upright Piano \$150

Steinway Upright Piano \$295

Bradbury Upright Piano \$325

F. G. Smith Piano Co.

Factory Warerooms,
1217 F St.

OFFICIAL AUTUMN IS DUE SATURDAY

Sun to Reach Equinox at 14 Minutes After 4 A. M.

Having proceeded in the course of its orbit in the path of the ecliptic for six months after passing the vernal equinox this spring, Old Sol will reach the autumnal equinox, after recessions, variations, retrogressions, and conjunctions of various natures, at fourteen minutes after 4 in the morning of September 23.

Which is to say, that it will then

be official autumn. The autumnal breezes are not strictly and astronomically speaking autumnal, no matter how frisky they be, unless they come after the sun has passed the autumnal equinox. Conversely, no matter how warm it is then, it is fall. But the coming of the equinox does not mean that anything astounding is to happen to the sun. It merely marks the passage of the hot ball of fire over an imaginary intersection of two imaginary lines, the equator and the ecliptic zone, and will start Old Sol on his trip from the tropic of Cancer to the tropic of Capricorn, which are equally imaginary. But the autumnal breezes are likely to be quite cool and not at all imaginary.

The sun is getting nearer to us now,

but because the angle at which the sun's rays strike the earth is getting more attenuated, the amount of heat received from the alleged parent of this universe is becoming smaller and smaller.

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Young Blood

A Story of Life under the White Lights

by **Fred Jackson**
Author of 'A Full House', etc.

"Bucky" Rollins with six college chums as a "guard of honor" journeyed to New York to hear the reading of his late great-uncle's last will and testament. The delegation had decided to hold a celebration that should be in keeping with the size of the inheritance, but they didn't know whether it was five hundred dollars, a thousand or—his second best Bible, or his wig.

Imagine the thrill the boys experienced when Bucky stepped out of the lawyer's office and informed them that he was worth five million dollars! Whew!

The celebration—well, you must read this interesting and entertaining story. It begins in

MUNSEY'S MAGAZINE

10c For October 10c

You'll Also Thoroughly Enjoy Reading

WAIFS

A Complete Novelette by Grace Sartwell Mason

It's a pathetic story of human driftwood in a big, busy city. Mystery, adventure, and romance are skillfully blended by the author in a way that holds your attention from the title to "the end."

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